



Homes For Our Troops

2019 *Annual Impact Report*

BUILDING HOMES, REBUILDING LIVES



Celebrating 15 Years!

Building Homes, Rebuilding Lives

Dear Friends of HFOT,

Every year in my role as President, I am increasingly inspired by the success stories from the Veterans we serve. A new father now able to fully care for his young children in a safe, secure environment; a devoted student excelling in her studies and pursuing her dream job without the financial burden of a mortgage; adaptive athletes able to take their training to the next level because they can rest and recover at home – this is how we measure our impact. In fiscal year 2019, you provided severely injured post-9/11 Veterans with more than an adapted home; you gave them endless possibilities.



I am humbled and grateful for donors and supporters like you who propel our organization further every year. During this fiscal year, we received over 44,000 donations from individual donors like yourself, corporate partners, foundations, and fundraisers. In this issue, you will see the impact of your efforts.

While we celebrate our achievements, we are mindful of the challenges and work we have yet to do. Every year we account for the rising costs of land, building materials, and construction. Your loyalty and generosity are the reasons we can continue to overcome these challenges and maintain the momentum to reach our goal of accommodating the 1,000 – 1,500 severely injured post-9/11 Veterans still in need of adapted housing.

On behalf of HFOT's staff and Board of Directors, thank YOU for being upstanding Patriotic Americans and helping us in our mission of Building Homes and Rebuilding Lives.

Sincerely,

H.T. Landwormeyer, Jr.

Brigadier General, USA Retired

President & CEO



On the cover from left to right:
Tim Keating,
Executive Vice President
of Government Operations
for Boeing

Tom Landwormeyer, Jr.
HFOT President & CEO

2019 HFOT Home Recipient
Army SGT LisaMarie Wiley
Garden Ridge, TX

LisaMarie's fiance Matt Ryals

FY19 Board of Directors

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USA, Retired
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USA, Retired
Director Emeritus





After losing his left leg following an improvised explosive device (IED) explosion in 2011, Army Sergeant Robert “Finn” Visbal went through an internal struggle at first. He worried about the future and how his injury would impact his life. His outlook improved when he met his wife, Holley. *“I was in a dark place; Holley pulled me out of it,”* he says.

More than anything, Finn and Holley couldn’t wait to start a family together. But the dream of raising children was eclipsed by concern about how Finn would be able to care for their children in a non-accessible home. Finn had trouble using the stairs, and when his leg became sore from wearing his prosthetic all day, using his wheelchair was not an option because the hallways were not big enough. *“Some days I would be down because I felt like I was limited to the living room,”* Finn says.

Finn and Holley were overcome with relief when they were accepted into the HFOT Family in 2016. They received the keys to their specially adapted custom home on Oct. 6, 2018, in Cartersville, Ga., with their toddler son, Johnny, in tow.



Now, over a year later, the family has grown to a quartet with the arrival of their daughter, Lyanna, this past January. Finn is also making great strides in his professional life; he completed his degree in welding this past year and is planning on starting his own fabrication shop. *“I am able help out more around the house. I’m more independent, and I have more energy for exercising and work since I can use my wheelchair and rest my legs,”* he says.

Most of all, the home brings Finn and his family closer. *“The home has made our bond stronger. I don’t have to ask Holley for help nearly as often as I used to, so that relieves a lot of stress on her not having to worry about me. Johnny loves playing and running around the yard,”* he says.

Holley says she loves watching her husband thrive in their new barrier-free environment. *“Being in this house has helped us both be better parents because everything is so accessible,”* she says.

Finn says he credits these successes to the freedom and independence of his HFOT home. *“I want to say thank you to HFOT’s donors and supporters because this home has opened so many opportunities for myself and my family.”*



The Visbal Family grew this past January with the arrival of Finn and Holley’s daughter, Lyanna.

IRS Form 990 Excerpts

Fiscal Year Ending 9/30/19

REVENUE

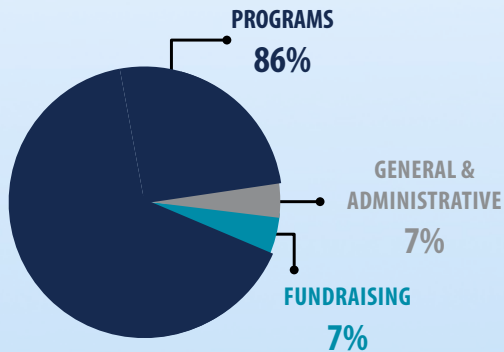
Donations & Other Income	\$23,340,000
Donated Materials and Services	\$2,857,000
Total Revenue	\$26,197,000

EXPENSES

Programs	\$23,991,000
General and Administrative	\$1,868,000
Fundraising	\$2,075,000
Total Expenses	\$27,934,000

Change in Net Assets \$ (1,737,000)

End of Year Net Assets \$18,842,000



REVENUE: In FY19, Homes For Our Troops (HFOT) received over 44,000 monetary gifts from individual donors, companies, organizations, and foundations across the United States. It is only through the commitment of these patriotic and generous supporters that HFOT can further its mission of helping severely injured Veterans nationwide. HFOT also received nearly \$2.9 million in donated materials and labor in FY19, which allowed us to stretch our monetary support further and assist more severely injured post-9/11 Veterans.

EXPENSES: In FY19, Homes For Our Troops incurred a deficit to take advantage of opportunities to buy land and build more homes for our Veterans. HFOT maintained its top-rated charity status by being fiscally responsible with your donations, and keeping administrative and fundraising costs at a minimum. Since 2004, nearly 90 cents of every dollar spent has gone directly to program services for Veterans, with 86 percent going to directly support them in FY19. We are especially proud of this track record, as well as our ability to finish 19 homes for our nation's most severely injured Veterans, helping them to rebuild their lives through the gift of a donated, specially adapted custom home.

Testimony from a recent Home Recipient

“Since moving into my Homes For Our Troops home, my sons and I have started practicing Jiu-Jitsu together. I like this sport because it is something I can participate in and not just be a spectator. Unfortunately, I tore my meniscus in November while practicing and had to undergo surgery. In my previous home, I would have been restricted to only a few rooms, and unable to do most daily routines and chores. It would have fallen onto my wife Tiffany to do just about everything, which she would have done without complaint. Fortunately, my HFOT home enables me to recover comfortably and use my wheelchair. I was not encumbered at all, and could still do routine chores. Tiffany didn't need to take off work or help me with anything around the house. I would have considered giving up Jiu-Jitsu in the past, fearing future injury. What else would I have given up or not even tried in the future? Now, I don't have to worry about that.”



– **Army Specialist Adam Putt, 2019 HFOT home recipient**

FY2019 Accomplishments

19 HOMES COMPLETED

15 VETERANS brought into the HFOT family

21 LAND PURCHASES

23 HOMES UNDER CONSTRUCTION

23 COMMUNITY KICKOFFS

16 VOLUNTEER DAYS



HFOT depends upon the generosity of Donors and Communities to carry out its critical mission. Because of your support, last year's impact for our Veterans was amazing!

INDIVIDUALS

40,500 # of donations from Individuals in FY19

A significant portion of HFOT's annual revenue came from the generosity and kindness of individuals, generating **\$8.1 million** in FY19. The following represents the many ways this support was received.

Direct Mail Donations ■ Employee Workplace Giving
Independent Fundraisers ■ IRA Distributions ■ Online/Credit Card
Monthly Giving ■ Stocks/Securities (transfer)

CORPORATIONS

2,200 # of donations from Corporate Supporters in FY19

Our corporate donors provided support to HFOT through grants, cash donations, matching gifts, and contributions of goods and services for HFOT's programs for Veterans. In FY19, our corporate supporters and partners contributed **\$7.5 million**.

FOUNDATIONS & DONOR-ADVISED FUNDS

900 # of Grants received in FY19

Grants from donor-advised funds, as well as private, community, and family foundations provided significant support in covering the land and construction costs of many homes. HFOT received **\$8.2 million** through grants in FY19.

ORGANIZATIONS

500 # of donations from Organizations in FY19

Across the country, Civic and Non-Profit Organizations raised funds to support HFOT, generating **\$1.1 million** in FY19.

ESTATES & TRUSTS

200 # of donations from Estates & Trusts in FY19

In FY19, HFOT received **\$1.3 million** by being named as the beneficiary of Estates, as well as donations made by Trusts.

Thank You!

This amazing support was provided by those who believe in HFOT's mission. On behalf of our Veterans and the families we serve, **THANK YOU**, for *Building Homes and Rebuilding Lives*.



Testimony *from the* Lage Family



“The biggest difference I have seen in our HFOT home is less stress on all of us as a family. We do more together and feel more cohesive than before. I feel more comfort in this home and more at ease. I can jump on my bike from home and enjoy my cycling. I can breathe better and it’s cooler for me than where I was before. I also have less stress being more financially sound.”

– **Army Staff Sergeant Michael Lage**
2019 HFOT home recipient

“Our HFOT home has made such a tremendous impact on each of us in our home. We are happy to have a peaceful sanctuary out of the city hustle, and to finally have adequate shower and bath space. The absence of carpeting helps the entire family breathe better and provides our grandson a surface to roll his walker around on, as he learns to walk. What a huge joy this brings. We are still in disbelief and forever grateful! It can only get better as we live so much more peacefully in our home!”

– **April Lage, wife of**
2019 HFOT home recipient



An Everlasting Gift

“Our family recently made a sizeable donation to Homes For Our Troops per our mother and grandmother’s wishes in her estate plan. She was very proud to be an American and was especially proud of, and grateful for, the sacrifice of our Servicemen and women. Her two brothers and her husband served our country. Her grandson Joe served two tours in Afghanistan and her grandson Peter serves full time in the U.S. Air Force. When Joe was sent to Afghanistan, she placed an American flag on her door that would remain there until he came home to us. She placed a second flag on her door when Peter enlisted in the Air Force. Those two flags went with her on her final journey. She was so concerned about the lack of support for our troops who returned from Iraq and Afghanistan with severe injuries that forever changed their lives and the lives of their families. Mom’s own independence was so important to her, especially as she aged (she died at home at 93), and her own home was a safe sanctuary for her. She wanted to help as many Veterans as possible have a safe home and independence, too. We are so proud of her for choosing to support the mission of Homes For Our Troops in her estate plan.”

– **Karen Lowe, daughter of Elizabeth Schlagel**



Remembering HFOT with a bequest from your estate helps sustain and strengthen HFOT in years to come.

Learn more by contacting *Planned Giving Officer* Suzanne Shaheen at sshaheen@hfofusa.org or 508-967-9041.

FY19 Community Impact Stats



165 Team HFOT runners ran **3,067** miles in support of our mission.

300+ fundraising events were held across the country in support of HFOT

with **3,880** community members making donations to support those events.



1,532 volunteers laid **192,000** sq. ft. of sod for **16** HFOT homes.



(enough to cover more than 3 football fields)



Over **5,000** community members connected with HFOT

during **58** build events in **30** different towns



We were proud to honor the following Veterans with a new specially adapted custom home in FY19:

- 10.6.18 – Army SGT Robert Visbal
Cartersville, GA
- 10.6.18 – Army PFC Heather Cramer
Cartersville, GA
- 10.12.18 – Army SGT Ricardo PerezRamos
New Braunfels, TX
- 10.20.18 – Army SSG Jose Ruiz
Saint Hedwig, TX
- 11.10.18 – Marine LCpl Matias Ferreira
Smithtown, NY
- 11.10.18 - Marine Cpl Josh Langston-White
Crystal River, FL
- 1.5.19 – Marine SGT Milan Franklin
Shelton, WA
- 1.12.19 – Army CPL Kevin McCloskey
Southampton, PA
- 6.7.19 – Army SSG Michael Lage
Spring Branch, TX
- 6.7.19 – Army SSG Javier Rivera Rivera
New Braunfels, TX
- 6.15.19 – Marine LCpl John Curtin
Arrington, TN
- 6.22.19 – Army SPC Adam Putt
Blanchard, OK
- 7.13.19 – Army 1LT Nicholas Morris
Montrose, CO
- 7.13.19 – Army SGT Michael Gower
Middleville, MI
- 7.20.19 – Army SGT Jereme Sawyer
Tenino, WA
- 8.3.19 – Navy PO3 Justin Hendrickson
Harrisville, PA
- 9.7.19 – Army SPC Joey Paulk
Fallbrook, CA
- 9.14.19 – Army SGT LisaMarie Wiley
Garden Ridge, TX
- 9.21.19 – Army SGT Bryan Camacho
Murfreesboro, TN

— *Our Mission* —

To build and donate specially adapted custom homes nationwide for severely injured post-9/11 Veterans, to enable them to rebuild their lives.

— *Ways to support our mission* —

Donate Today • Join Operation Lasting Support (OLS)

Fundraise for HFOT • Sponsor an event or become a Corporate Partner

Volunteer at Events • Run with TEAM HFOT • Enroll in our Honor Home Program

Visit www.hfotusa.org



Follow Homes For Our Troops on Social Media



HFOT has been evaluated as one of America's Top Rated Veterans and Military Charities.